



TO ESTABLISH DEALER ELIGIBILITY
ALL BLANKS MUST BE COMPLETED AND RETURNED TO THE CREDIT DEPT
WITH COPY OF RESALE TAX CERTIFICATE
(Application will be void if copy of resale tax permit is not returned with application)

Section I

ACCT # _____

DEALER and/or CREDIT APPLICATION
Terms are COD Cash until Credit Approved
by Credit Department.

Company Name _____ Payment Terms _____ Certified Check or _____
Preferred: Money Order _____ COD Company Check* _____
Postal Shipping Open Acct* _____ Visa or MC _____
Address _____ Address _____ City _____ State _____ Zip _____
Full Name Home
Of Owner _____ Address _____ City _____ State _____ Zip _____
Business Home Business State Sales
SSN# _____ Phone () _____ Phone () _____ License # _____ Tax# _____
Fax # _____ E-Mail Address _____

Place of Full Time Employment _____ Phone _____
(if other than above company) _____ Position _____ Number () _____

Address _____ City _____ State _____ Zip _____ Is P.O. # _____ Buyer's
Required? _____ Name _____
Business Comm Part of Bldg on Part Full Days of
Location: Bldg [] Home [] Premises [] Time [] Time [] Hours: _____ to _____ Week Open _____

Date Business _____ Type of _____ Are you listed _____ If not
Was started _____ Business: Proprietorship _____ Partnership _____ Corp _____ Other _____ in yellow pages? _____ when? _____
If yes, what are
you listed under? _____

Total Retail or display _____ Number of full _____ Number of part _____
Floor Space (sq ft) _____ time Employees _____ time Employees _____
Average Archery _____ Total _____ Other Total _____
Total Inventory: _____ Inventory: _____ Annual Sales: _____ Inventory value: _____

Name of
Your Bank _____ Address _____ City _____ State _____ Zip _____
Business Personal Business Personal
Checking Acct# _____ Checking Acct# _____ Loan Acct# _____ Loan Acct# _____

Signed by _____ Partner _____ Date _____
Print Name _____ Print Name _____

Multi-Jurisdiction Sales Tax Exemption Certificate
(Kentucky Tax Law Requires All Blanks To Be Completed)

Issued to: Pape's Inc., 250 Terry Blvd., Louisville, Kentucky, 40229.
I certify that: Name of Company _____ Address _____ City _____ State _____ Zip _____

Is engaged as a registered: Wholesaler _____ Retailer _____ Manufacturer _____ Lessor _____ Other _____
is registered with the below listed state within which your firm would deliver purchases to us and that any such purchases are for wholesale,
resale, ingredients or components of a new product to be resold, leased, or rented in the normal course of our business. We are in the business
of retailing, wholesaling, manufacturing, leasing or renting _____.

In this state _____ Our State Tax ID No. is _____
I further certify that if any property so purchased tax free is used or consumed by the firm as to make it subject to a Sales or Use Tax we will pay
the tax due direct tot the proper taxing authority when state law so provided or inform the seller for added billing. This certificate shall be part of
each order which we may hereafter give to you, unless otherwise specified, and shall be valid until canceled by us in writing or revoked by the
city or state.

General description of products to be purchased from the seller: _____
I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature _____ Title _____ Date _____

Required only if applying for open account status. Also fill out Section III Bank Release.

*In order to qualify for open account status, dealer must be established nine (9) months or longer, have full-time hours, located at a commercial address and have telephone service to sales floor with yellow pages listing.

List four (4) references with which you have had an open account for at least six months.

Name _____ Address _____ City _____ State _____ Zip _____

Name _____ Address _____ City _____ State _____ Zip _____

Name _____ Address _____ City _____ State _____ Zip _____

Name _____ Address _____ City _____ State _____ Zip _____

Credit Limit Desired _____ Are you listed with Dun & Bradstreet? _____ Rating If Known _____

Our firm listed in Section I is financially able to meet any obligation that is made by us and will pay invoices according to the terms set forth by PAPE'S INC. It is understood that the service charge on past due invoices (delinquent more than 30 days) will be 1-1/2% per month (18% per year annual rate) on unpaid past due invoices. These charges will be assessed on the thirty-first day of delinquency. In the event of (1) default of payment due, or (2) my death, bankruptcy, or insolvency, or (3) attachment or garnishments proceedings instituted against me or (4) the sale of my business, the entire outstanding balance becomes due and payable at once. I agree to pay late charges (1-1/2% per month interest) plus attorney fees (amounting to 33% of amount due) if legal action is taken for collection of balance due to PAPE'S INC.

Authorized Signature _____ Title _____ Date _____

GUARANTEE OF ACCOUNT

In order to induce Pape's Inc., 250 Terry Blvd., Louisville, KY 40229, to provide merchandise, services or other valuable consideration, I hereby unconditionally guarantee, at all times, full and prompt payment, upon demand, of any indebtedness that May be incurred by (owner's name) _____ of (company name) _____ which is located at (complete address) _____.

This is to be a continuing guarantee, and the extensions of time of payment or the acceptance of any sum or sums on account, or the acceptance of notes, drafts or any security from the guaranteed party to this agreement shall in no way weaken the validity of this personal guarantee which I am hereby executing. In event of any payment default, you shall have the right to proceed against me at any time, without notice, and without proceeding or action against the guaranteed party to this agreement, and any demand for payment is hereby waived. I have read and understand the terms of this guarantee, and a copy of same has been made available to me or is available upon request from the credit department at Pape's Inc.

Date

Signature of Guarantor

Print Name



250 TERRY BOULEVARD • LOUISVILLE, KY 40229
PHONE 502-955-8118 • FAX 502-955-7863

To: New Accounts (must be returned with Dealer Application)
From: Rick Bagley, Vice President
Re: Commercial Delivery or Residential Delivery

In order to set up your new account we must determine if your shipping address is a Commercial Address or a Residential Address, according to guidelines set up by UPS and Fed Ex.

A residential delivery is any delivery made to a home, including a business operating out of the home, which does not have an entrance that is open to the public. If your place of business is a separate building with a posted sign with business hours therefore acknowledging that anyone can walk-in off the street during these hours, it is considered commercial.

If your shop or place of business has been converted from a residence where no one presently lives then it is a commercial delivery.

If you live on a ranch or farm and your business is at that location with your residence (physically connected then that is a residential delivery). If at that ranch or farm there is a separate building where you conduct your business then that is a commercial delivery.

Using the information please answer the following question.

Is your place of business (shop) _____ a:
(Name of shop)
____ Residential Delivery ____ Commercial Delivery

Signature _____ Date _____

If you are a Residential delivery account a Delivery Area Surcharge could apply. When does this apply? It applies to residential ground deliveries in certain Zip Codes. Providing services to these less populated or less accessible areas carries higher operating costs. This surcharge assessed to Pape's Inc, by the carriers (UPS & Fed Ex), will be passed on to you. UPS Residential Surcharge is \$1.95 and UPS Rural Residential Surcharge is \$4.25. Fed Ex Residential Surcharge is \$1.95 and Fed Ex Rural Residential Surcharge is \$4.25. Fed Ex and UPS Commercial Delivery Area Surcharge is \$1.40. (All charges are per shipment) A shipment is considered your complete order whether it is one carton or multiple cartons.

If you have any questions concerning Residential Deliveries and Delivery Area Surcharges please call Rick Bagley, Pape's Inc at 1-800-727-3462 ext 103.

*This charge is for 2008 and will change as UPS and Fed Ex rates change. This charge is being assessed to Pape's Inc. per package and not per shipment. That means that on all multiple carton shipments we are paying that extra charge and not passing it on to you the customer.

ACCT # _____

Section III

Accounts wishing to pay C.O.D. Charges with their company check or companies applying for open account status must complete the following form. *In order to qualify for C.O.D. company check or open account status, you must have a *business checking Account*.

(Return this form along with Section I and II to Pape's Inc.)

BANK REFERENCE INFORMATION RELEASE

I hereby authorize my bank _____
(name of your bank)
_____, _____, _____, _____
(address) (city) (state) (zip)

to release pertinent account information to PAPE'S INC. P.O. Box 29950, 250 Terry Boulevard,
Louisville, Kentucky, 40229, in order to establish a line of credit for my company.

_____, _____
(name - as listed by bank) (address)
_____, _____
(city) (state) (zip)

My business account number is _____
My personal account number is _____
Business loan account number is _____
Personal loan account number is _____

Signed by: _____

Date: _____

PLEASE DO NOT FAX APPLICATION!
(Original Signature Needed)

Please mail to:

**PAPE'S INC.
250 TERRY BLVD
LOUISVILLE, KENTUCKY 40229
(502) 955-8118**